

Corey I. Lenhoff

2882 Woodmere Drive Northbrook, IL, 60062 ❖ 847.372.4808 ❖ coreylenhoff@gmail.com

EDUCATION

University of Illinois at Urbana-Champaign

Bachelor of Science in Political Science

Bachelor of Science in Spanish

Business Minor

Expected Graduation: May 2017

GPA: 3.51/4.0

Instituto Tandem

Studied abroad in San Sebastian, Spain

San Sebastian, Spain

Summer 2013

PROFESSIONAL EXPERIENCE

Otis Elevator Company United Technologies

Account Manager Intern

Lombard, IL

Summer 2015

- Work with the Regional Sales manager in client engagements regarding new equipment and maintenance sales
- Create proposals to reward client loyalty while extending current contracts, as well as promoting new sales
- Assist account managers in their daily activities, attending meetings with current customers and prospecting new business

Illinois Business Consulting

Consultant

Champaign, IL

January 2015-Present

- Selected into the largest professionally-managed, student-run university consulting organization in the country
- Developed research and projection analysis skills useful in problem-solving and decision making to form a final deliverable
- Engaged in bi-weekly meetings to ensure clear communication between client expectations and delivered work from the team

PwC

Extern

Chicago, IL

Winter 2015

- Consulted with several members of the firm in the tax, audit and advisory fields to learn of their daily responsibilities
- Spoke with partners from the firm to learn of PwC's core values, including corporate responsibility and community initiatives
- Gained a deeper understanding of the culture at PwC through networking events and activities

LEADERSHIP DEVELOPMENT

Phi Gamma Nu Professional Business Fraternity

Social Committee

Champaign, IL

Fall 2014 – Present

- Selected as one of 24 students invited to pledge Phi Gamma Nu from a candidate pool of over 350 applicants
- Network with business leaders from 13 of PGN's corporate sponsors to develop and enhance professional skills
- Plan and execute two events each week throughout the semester to promote membership bonding and development

Pi Kappa Alpha National Fraternity

Recruitment Chairman

Champaign, IL

Fall 2014 – Present

- Managed a team of 10 other recruitment members and utilized a \$7,000 budget to maximize recruitment effectiveness
- Utilized communication skills to recruit new members and served as a liaison between potential new members and the chapter
- Designed a spreadsheet used by the chapter to track progress of potential new members as well as voice chapter opinion

Pledge Class Event Coordinator

Spring 2014

- Coordinated with members from other fraternities and sororities to organize over 30 events
- Managed a strict budget of \$8,000 over the course of a semester in addition to balancing the schedule throughout the semester

VOLUNTEER EXPERIENCE

Homeruns for Heroes

Founder/Organizer

Northbrook, IL

April 2013

- Created, planned and executed a charity homerun derby in two months as the leader of a team of six peers
- Attracted over 200 people through school-wide marketing efforts to raise \$2,500 for the Wounded Warriors Project

Habitat for Humanity/Costa Rican Humanitarian Foundation

Student Leader

Heredia, Costa Rica

June 2011

- Selected to lead a team of 10 peers to work in a local woodshop building beds and assisted in building homes for local families

INTERESTS

Hockey ❖ Baseball ❖ Traveling ❖ Fishing ❖ Languages ❖ Scuba diving ❖ Current events